

**UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT OF ILLINOIS  
EASTERN DIVISION**

LAWRENCE E. JAFFE PENSION PLAN, On )	Lead Case No. 02-C-5893
Behalf of Itself and All Others Similarly )	(Consolidated)
Situated, )	
	) <u>CLASS ACTION</u>
Plaintiff, )	
	) Judge Ronald A. Guzman
vs. )	Magistrate Judge Nan R. Nolan
	)
HOUSEHOLD INTERNATIONAL, INC., et )	
al., )	
	)
Defendants. )	
_____ )	

**PLAINTIFFS' APPENDIX OF TRIAL EXHIBITS IN SUPPORT OF OPPOSITION TO  
DEFENDANTS' MOTIONS FOR JUDGMENT AS A MATTER OF LAW PURSUANT  
TO RULE 50(b) OR, IN THE ALTERNATIVE, FOR A NEW TRIAL  
PURSUANT TO RULE 59**

<b>Tab</b>	<b>Plaintiffs' Trial Exhibit (PX)</b>	<b>Description</b>
1	19	Household Bank FSB, Prospect Heights IL – FDIC Issues and Findings, FDIC Review Concurrent with OTS Exam
2	79	E-mail re: DAS Request – OTS Recidivists
3	102	Apr. 11, 2000 e-mail string re: Minutes for April 7, 2000 Credit Committee
4	135	Financial Relations Conference, Apr. 9, 2002
5	140	Legg Mason Spring Cleaning But Risks Remain, Apr. 10, 2002
6	175	Jan. 12, 2001 e-mail chain re: QO
7	176	Household Quality of Accounting Policies Applied in Financial Reporting with handwritten notes, 11/13/2000
8	188	Attachment to HI Management Certification
9	198	Investor Relations Report, May-August 2002
10	199	Investor Relations Report, September-October 2002
11	227	Aug. 14, 2002 Press Release – Household International Certifies Accuracy of SEC Filings in 2002; Reaffirms Business Outlook for Balance of the Year; Restates Certain Prior Period Accounts
12	231	Household International, Inc. Form 10-K/A for the Fiscal Year Ended December 31, 2001
13	267	Jan. 4, 1999 e-mail re: “Tomorrow”
14	269	The HFC Sales Staff Plan (eff. 1/1/2000)
15	276	Feb. 20, 2002 Housing Discrimination Complaint for Jose Nanez
16	285	July 5, 2002 letter re: Inquiry Re: Fee Ranges on the Good Faith Estimate
17	290	Washington DFI Expanded Report of Examination for Household Finance Corporation III as of April 30, 2002
18	313	Aug. 15, 2001 e-mail from Paul Makowski to William Aldinger, <i>et al.</i> , re: Delinquency
19	324	Sept. 23, 2002 letter from Minnesota Department of Commerce to Household Board of Directors re: Industrial Loan and Thrift Examination – IL, 920 Plymouth, MN
20	329	New Jersey Beneficial Exam, Oct. 29, 2001
21	333	Mar. 11, 2002 Household Letter re: Regulatory Examination Licenses MLB-111 7 ML-18 (Virginia)
22	347	Memorandum re: U.S. Consumer Finance Growth Strategies (Meeting with Andrew Kahr 12/18)
23	348	Jan. 27, 1999 Memo “Initiatives to Accelerate Growth of U.S. Consumer Finance”; Memorandum from Gary Gilmer to Bill Aldinger, <i>et al.</i> re: Initiatives to Accelerate Growth of U.S. Consumer Finance
24	360	Apr. 15, 2002 Household Memorandum re: MS March Results

<b>Tab</b>	<b>Plaintiffs' Trial Exhibit (PX)</b>	<b>Description</b>
25	379	FAX (Florida Review/Effective Rate Complaints/ Prohibited Sales Practices); May 20, 2002 fax re: IMPORTANT (e-mails re: Fla Review attached to fax)
26	445	June 18, 2002 e-mail re: Meeting with Michigan Regulators
27	447	Jan. 13, 1999 e-mail re: Parity Act
28	458	Dec. 22, 1998 e-mail re: Growth in 1999
29	461	Jan. 18, 1999 memorandum re: December and YTD Operating Results
30	481	Nov. 16, 2000 HFC Beneficial Memo re: October Results
31	491	Jan. 17, 2001 Household Press Release – Household International Reports Highest Full Year and Quarterly EPS in Its History; Tenth Consecutive Record Quarter; Full Year Earnings Per Share Up 16 Percent, to \$3.55; Full Year Net Income Rises to \$1.7 Billions of Receivable
32	503	July 18, 2001 Household Press Release – Household Reports Record Second Quarter Results; 12th Consecutive Record Quarter; Earnings Per Share Increase 16%, to \$.93; Net Income Rises 14%, to \$439 Million, Receivables Up 15%, to \$91.5 Billions of Revenues Grow 19%
33	504	Apr. 18, 2001 PR Newswire Press Release – Household Reports Record First Quarter Results; 11th Consecutive Record Quarter; – Earnings Per Share Increase 17%, to \$.91 – Net Income Rises 16%, to \$432 Million – Receivables Up 17%, Over First; Quarter of '00 to \$88 Billion
34	508	Jan. 31, 2002 e-mail string from William Aldinger to Gary Gilmer and Kenneth Robin re: NJ Audit
35	512	June 27, 2002 Memorandum re: Revised – New Reaging Policy
36	515	July 11, 2002 Memorandum re: CFRA Report
37	516	July 1, 2002 e-mail string re: Discussion Framework
38	533	Mar. 20, 1999 Memorandum re: Redoing HFC Mortgage Forms to Impose High Prepayment Penalties
39	550	Aug. 15, 2002 forwarded e-mail (Multistate Working Group Reply to HFC)
40	562	Mar. 15, 2002 faxed e-mail and Bulletin Board re: Charging Points and Origination Fees; Fax with attached e-mails and memos re: Points on Points
41	585	Jan. 2, 2002 fax of Household Letter 12/27/2001 re: Report of Examination, Household Finance Corporation III – License #000211; Branches 001-009
42	596	July 5, 2001 e-mail re: Very Important To Do Today
43	618	July 12, 2002 e-mail re: Reage Policies

<b>Tab</b>	<b>Plaintiffs' Trial Exhibit (PX)</b>	<b>Description</b>
44	635	HSBC Press Release – Household Reports Record First Quarter Net Income; First Quarter Earnings Per Share Rises 20%, to \$1.09; First Quarter Net Income Increases to \$511 Million; Managed Receivables Up 14.5%, to \$101.2 Billion
45	654	Sept. 4, 2001 e-mail string re: Retail Services Reage Policy
46	681	AG Costs, Sides Loans
47	694	Nov. 12, 2001 Household Review of Loss Reserves & Quality of Accounting Policies
48	706	HSBC Press Release – Household Reports Record Quarterly and Full-Year Net Income; Fourth Quarter Earnings Per Share Rises 14%, to \$1.17; Fourth Quarter Net Income Increases to \$549 Million; Receivables Up \$5.2 Billion in the Quarter, to \$100.8 Billion; Full Year
49	710	May 25, 2000 e-mail string re: Testimony on Predatory Lending by Ellen Seidman
50	712	Comptroller of the Currency Administrator of National Banks: Report of Examination Household Bank (SB), N.A. Las Vegas, NV
51	717	Household International 1999 Consolidated Internal Audit Plan
52	726	July 2, 2002 e-mail string re: Revise Reage Analysis
53	759	Compensation Committee Meeting Materials for January 29, 2001
54	772	Compensation Committee Meeting Materials for September 10, 2002
55	774	Compensation Committee Meeting Materials for January 28, 2002
56	779	Proposed Bonus Pool Concept
57	788	July 17, 2002 HSBC Press Release – Household Reports Record Second Quarter Results on Strong Receivables Growth
58	794	May 25, 2001 Memorandum re: March & April 2001 AG, BBB, & Regulatory Complaints
59	796	June 18, 2001 e-mail string re: Unauthorized Materials
60	799	June 5, 2001 forwarded e-mail (Equivalent Rate Sheet); E-mail from Ned Hennigan to Dana Williams re: Equivalent Rate Sheet
61	820	Investor Relations Report, November-December 2001
62	824	Nov. 1, 2000 Memorandum re: Story in the <i>St. Louis Post-Dispatch</i>

<b>Tab</b>	<b>Plaintiffs' Trial Exhibit (PX)</b>	<b>Description</b>
63	828	May 21, 2001 Fax/Letter/Notes (Washington's Analysis of Household Finance/Beneficial Complaints from May 2000-2001); Fax from Tom Schneider to Craig Castelein re: 5/17/01 Memo from Patrick Hardman to Chuck Cross
64	835	May 28, 1999 letter re: Late Fees; Parity Act; Communications
65	898	May 12, 2000 Memorandum re: Insurance Service Staff Meeting
66	899	May 21, 2002 fax re: June/July 1999 Fax with attached Presentation (First Mortgage Sales HFC Northeastern Division)
67	900	May 25, 2001 e-mail re: Comparable/Equivalent Rate
68	901	May 24, 2001 e-mail re: Effective Rate
69	903	May 22, 2001 fax (Finding the 30 Year Equivalent of HFC's Bi-Weekly Program) re: 1st Mortgage
70	916	Aug. 3, 1999 Household Memorandum re: July Monthly Letter
71	926	Apr. 3, 2002 e-mail re: Customer Complaints
72	956	Faxed Kansas Report of Examination; Fax from Carla Madura to Robin Allcock re: Examination of Kansas License
73	964	Apr. 23, 2002 letter re: Household Finance/Beneficial Settlement with State of California Department of Corporations
74	965	Nov. 27, 2001 e-mail string from Robin Allcock to Susan Mocerino re: AMPTA
75	967	Apr. 26, 2001 letter re: Field Visit Examination as of March 12, 2001
76	978	Oct. 17, 2001 PR Newswire Press Release – Household Reports Highest Quarterly Net Income in Its 123-Year History; Thirteenth Consecutive Record Quarter; Earnings Per Share Increases 14%, to \$1.07 – Net Income Rises to \$504 Million – Receivables Up 15%, to \$95.7 Billion
77	1007	Mar. 12, 2001 Household Memorandum re: Andrew Kahr
78	1013	June 24, 2002 e-mail re: Waite Park (54-5202), Minnesota Examination Response
79	1026	June 28, 2002 e-mail re: Kahr Memos
80	1038	Apr. 26, 2002 e-mail re: Revised Tier 1 & 2 Spreadsheets attaching Spreadsheet titled Highly Paid U.S. Employees – Tier 1 – Parachute Calculations
81	1048	Mar. 8, 2002 e-mail Re: VRU EZPay Attempted Enrollment Daily Report
82	1095	AE, Branch, District & Division 2000 Goals

<b>Tab</b>	<b>Plaintiffs' Trial Exhibit (PX)</b>	<b>Description</b>
83	1096	Sept. 10, 2002 Letter-Request for Waiver of Prepayment Penalty or Rescindment of Application Fee/Prepaid Finance Charge with attached Forbes Article; Letter re: An Urgent Request to Waive the PPP on a Mortgage Loaned Refinanced with HFC in February 2002
84	1100	Apr. 4, 2002 e-mail re: Legacy Restructures
85	1103	July 29, 2002 e-mail re: Collection Rewrites
86	1117	July 11, 2002 e-mail re: Reage Meeting Summary 7/9/2002
87	1148	Aug. 28, 2002 e-mail re: Follow-up to Yesterday's Meeting
88	1156	Aug. 30, 2002 e-mail re: Tom
89	1204	OTS Report of Examination, Aug. 27, 2001
90	1205	OTS Special Compliance Examination, Jan. 16, 2003
91	1307	Mar. 23, 2001 B&C News Article: Fed's Predatory Proposal Supported by Household
92	1333	May 17, 2002 letter re: Expanded Report of Examination
93	1338	Wells Fargo Bank Corporate Consumer Credit Administration
94	1351	Consumer Finance, WFF Due Diligence, Blazer Executive Summary by the Business Team, May 9, 2002
95	1371	Apr. 22, 2002 e-mail chain re: Project Blazer
96	1383	HHS Training Video Cassette
97	1387	Nov. 12, 2002 e-mail re: Re-age Fitch Servicer Presentation Slides
98	1391	Event Study for Household International, Inc. [7/30/99-3/28/03]
99	1395	HI Common Stock Estimate of Alleged Artificial Inflation for Quantification Including Leakage [7/30/99-10/11/02]
100	1409	Dec. 1, 2001 Dow Jones Capital Markets Report: Barron's: Does It Add Up? A Look At Household's Accounting
101	1410	Dec. 11, 2001 Legg Mason Wood Walker, Inc. – Downgrading Rating to Market Performance; Part 3
102	1413	Aug. 15, 2002 Morgan Stanley – Equity Research Report – “Price Target to \$53 on Earnings Restatement”
103	1429	Aug. 27, 2002 <i>Bellingham Herald</i> Press Release – State Report Details HFC Lending Abuse; FINANCE: Copy of Suppressed Report Is Leaked to Several News Organizations
104	1435	Sept. 22, 2002 CIBC World Markets – Equity Research Report – HI: Lowering Price Target on Persistent Headline Risk, But Maintaining SP Rating
105	1446	May 31, 2002 <i>American Banker</i> article: For Household, New Fight and Small Victory, Household International Inc. Blocks Regulatory-Exam Report

<b>Tab</b>	<b>Plaintiffs' Trial Exhibit (PX)</b>	<b>Description</b>
106	1451	July 27, 2001 <i>Minneapolis Star Tribune</i> : article Lending Practices Criticized; St. Paul Man Tells Senate Panel Loan Was Path to Even More Debt
107	1486	Timeline of Events
108	1589	Vozar Handwritten Notes

<b>Tab</b>	<b>Defendants' Trial Exhibit (DX)</b>	<b>Description</b>
109	99	Household International 2002 Proxy Statement, dated April 9, 2002
110	758	Form 4 for Gary D. Gilmer, dated February 14, 2000 – Statement for February 2000
111	759	Form 4 for Gary D. Gilmer, dated October 19, 2000 – Statement for October 2000
112	763	Form 4 for Gary D. Gilmer, dated July 19, 2001 – Statement for July 2001
113	774	Form 4 for William F. Aldinger, dated August 23, 2000 – Statement for August 2000
114	775	Form 4 for William F. Aldinger, dated January 19, 2001 – Statement for January 2001
115	850	Household International Inc., Annual Report for the Fiscal Year Ended December 31, 1999 (Form 10-K) (March 28, 2000)
116	851	Household International Inc., Annual Report for the Fiscal Year Ended December 31, 2000 (Form 10-K) (March 28, 2001)
117	852	Household International Inc., Annual Report for the Fiscal Year Ended December 31, 2001 (Form 10-K) (March 13, 2002)
118	DDX 802-01	Defendants' Trial Demonstrative Exhibit re: Household's Sub-Certification Review Process for 10-K Filings

DATED: September 3, 2009

COUGHLIN STOIA GELLER  
RUDMAN & ROBBINS LLP  
PATRICK J. COUGHLIN (111070)  
MICHAEL J. DOWD (135628)  
SPENCER A. BURKHOLZ (147029)  
DANIEL S. DROSMAN (200643)  
MAUREEN E. MUELLER (253431)

/s/ Michael J. Dowd  
\_\_\_\_\_  
MICHAEL J. DOWD

655 West Broadway, Suite 1900  
San Diego, CA 92101  
Telephone: 619/231-1058  
619/231-7423 (fax)

COUGHLIN STOIA GELLER  
RUDMAN & ROBBINS LLP  
AZRA Z. MEHDI (90785467)  
D. CAMERON BAKER (154432)  
LUKE O. BROOKS (90785469)  
JASON C. DAVIS (253370)  
100 Pine Street, Suite 2600  
San Francisco, CA 94111  
Telephone: 415/288-4545  
415/288-4534 (fax)

Lead Counsel for Plaintiffs

MILLER LAW LLC  
MARVIN A. MILLER  
LORI A. FANNING  
115 S. LaSalle Street, Suite 2910  
Chicago, IL 60603  
Telephone: 312/332-3400  
312/676-2676 (fax)

Liaison Counsel

LAW OFFICES OF LAWRENCE G.  
SOICHER  
LAWRENCE G. SOICHER  
110 East 59th Street, 25th Floor  
New York, NY 10022  
Telephone: 212/883-8000  
212/355-6900 (fax)

Attorneys for Plaintiff

S:\CasesSD\Household Intl\APP00061503\_tx.doc

DECLARATION OF SERVICE BY ELECTRONIC MAIL AND BY U.S. MAIL

I, the undersigned, declare:

1. That declarant is and was, at all times herein mentioned, a citizen of the United States and employed in the City and County of San Diego, State of California, over the age of 18 years, and not a party to or interested party in the within action; that declarant's business address is 655 West Broadway, Suite 1900, San Diego, California 92101.

2. That on September 3, 2009, declarant served by electronic mail and by U.S. Mail to the parties PLAINTIFFS' APPENDIX OF TRIAL EXHIBITS IN SUPPORT OF OPPOSITION TO DEFENDANTS' MOTIONS FOR JUDGMENT AS A MATTER OF LAW PURSUANT TO RULE 50(b) OR, IN THE ALTERNATIVE, FOR A NEW TRIAL PURSUANT TO RULE 59.

The parties' email addresses are as follows:

<a href="mailto:TKavaler@cahill.com">TKavaler@cahill.com</a> <a href="mailto:PSloane@cahill.com">PSloane@cahill.com</a> <a href="mailto:PFarren@cahill.com">PFarren@cahill.com</a> <a href="mailto:LBest@cahill.com">LBest@cahill.com</a> <a href="mailto:DOwen@cahill.com">DOwen@cahill.com</a>	<a href="mailto:NEimer@EimerStahl.com">NEimer@EimerStahl.com</a> <a href="mailto:ADeutsch@EimerStahl.com">ADeutsch@EimerStahl.com</a> <a href="mailto:MMiller@MillerLawLLC.com">MMiller@MillerLawLLC.com</a> <a href="mailto:LFanning@MillerLawLLC.com">LFanning@MillerLawLLC.com</a>
--	--

and by U.S. Mail to:

Lawrence G. Soicher, Esq.  
Law Offices of Lawrence G. Soicher  
110 East 59th Street, 25th Floor  
New York, NY 10022

David R. Scott, Esq.  
Scott & Scott LLC  
108 Norwich Avenue  
Colchester, CT 06415

I declare under penalty of perjury that the foregoing is true and correct. Executed this 3rd day of September, 2009, at San Diego, California.

/s/ Teresa Holindrake  
TERESA HOLINDRAKE